

**INFLUENCE OF PROCUREMENT PRACTICES ON PROCUREMENT PERFORMANCE OF
DEVOLVED FUNCTIONS OF COUNTY GOVERNMENTS IN KENYA: A CASE OF
KAKAMEGA GENERAL HOSPITAL**

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ABSTRACT

Ethical behavior in procurement has been and is still a central issue in supply chain matters. In spite of immense issues in this area, few studies have carried out research into the precursors that generate the recurrent malpractices in the procurement process. There is limited empirical evidence on the influence of ethical procurement standards on procurement performance. This study sought to establish the influence of procurement standards on procurement performance. Chapter two of the study review the existing literature on the influence of procurement practices on procurement performance of devolved functions , in specific it review the theoretical review, conceptual framework , empirical review, critique of

existing literature , summary
and research gaps .

The study was guided by reinforcement theory, system theory, supply chain management theory and logistic theory as it sought to establish the influence of procurement practices on procurement performance of devolved functions of county governments in Kenya.

The study adopted a descriptive research design since the study intends to gather quantitative and qualitative data on the
influence of procurement standards on procurement performance.

The target population was 195 employees of Kakamega General Hospital. Through stratified random sampling, the study sampled 98 respondents. The study collected both primary and secondary data. Primary data was gathered using semi-structured questionnaires where the respondents were issued with the questionnaires.

The study found that purchasing professionalism influenced procurement performance of Kakamega General Hospital. The study found that purchasing positioning influenced procurement performance of Kakamega General Hospital. The study revealed that supplier relationships influenced procurement performance of Kakamega General Hospital. The study found that procurement practices influences procurement performance of Kakamega General Hospital. There is need for management to discover new suppliers, ensure Transparency, fair treatment in bidding and tenders award, accountability and responsible purchasing. The management should maintain procurement practices that enables inventory management, reduces the total cost of procurement, enhances the quality of final finished goods, enhances customer satisfactions and that reduces the lead time in procurement of goods. The study recommends that the management create effective and efficient procurement systems and collaborative relationships that will help in achievement of organizational goals.

Keywords: *Supplier selection criteria, purchasing professionalism, Purchasing positioning, Supplier relationships, procurement performance*

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