

**ROLE OF STRATEGIC PROCUREMENT PRACTICES ON PERFORMANCE OF
NYANDARUA COUNTY GOVERNMENT**

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CITATION: Wanjiru, W., S., Kiarie, D., Marendi, P. (2018) Role of Strategic Procurement Practices On Performance of Nyandarua County Government. *International Journal of Human Resources and Procurement*. Vol. 7 (4) pp 64 – 74.

ABSTRACT

The main objective of this study was to establish the role of strategic procurement practices on the performance of Nyandarua County Government. More specifically the study examined the influence of buyer supplier relationship on the performance of the County. Theory used in the study was Agency Theory. Descriptive survey research design was adopted. Target population includes 65 employees; 30 working in the headquarters, 20 distributed across the sub-county offices in the county and 15 chief officer. Census method was adopted and all employees were taken as respondents. The study used interviews and structured questionnaires to collect data from the respondents. The collected data was analyzed using statistical package for social sciences (IBM SPSS). Data was analyzed using descriptive statistics including frequency, percentages, mean and standard deviation, and inferential statistics which includes regression and correlation analysis and was presented in tables and figures. The study established that buyer supplier relationship had weak positive but significant relationship with the performance of the county government. The study concluded that buyer supplier relationship is important determinant of the performance of the county government. The study recommended that, county should embrace the use of strategic procurement practices to ensure improved performance in the county government

Keywords– *Buyer supplier relationship, Nyandarua County, performance, Procurement, Strategic Procurement Practices*

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